

ENHANCED

Technology For Better Business Performance

MEDISAVE



Client: Medisave

Sector: Distribution & Warehouse

PROCESSES LINKED INTO ONE FULLY AUTOMATED SYSTEM.

Medisave is a leading supplier of medical equipment, with offices in the UK, New Zealand and the USA.

THE CHALLENGE

Following rapid growth, the company found that their existing systems were struggling to keep up with their key objectives. Medisave wanted to accumulate all processes into one single solution.

THE SOLUTION

Enhanced implemented a solution based around Access Dimensions, consisting of a fully integrated system including core financial ledgers, SOP, POP and stock control.

THE RESULTS

Within 18 months of installation, the Managing Director set up a business in the USA. The firm went from a £2 million turnover with 35 staff, to £11.5 million turnover, with just 27 staff in the UK and 4 in the US.

Every aspect of Medisave's processes is now linked into one fully automated system. The business now has warehouses in Canada, where the POS system was supplied and remotely configured by Enhanced from the UK.

THE BENEFITS

- The system automatically raises purchase orders leading to a 90% reduction in staff hours for this process
- Greater efficiencies in all areas
- Human error reduced by eliminating re-keying of information
- Improved customer service with orders placed through the web, with alerts sent by email or SMS to enable customers to track order progress
- Orders ready for warehouse staff when they arrive at work
- Full integration with carriers, removing re-keying of addresses.

"Enhanced worked closely with me to map out our business requirements. I was particularly impressed with how quickly they turned my roughhewn ideas into processes that drive efficiency."

Graham Wright
Managing Director, Medisave UK LTD